Smart. Automated. Proven.
AUTOMATED INVENTORY MANAGEMENT
Founded in 2005

51 Employees

Over 2,100 Global Implementations

Facilities in Madison, Wisconsin
Mannheim, Germany

27 Patents received

Subsidiary of Promega

ABOUT TERSO SOLUTIONS
OVER 2,100 GLOBAL IMPLEMENTATIONS
Co-Founded in 1949 by Earl Bakken and Palmer Hermundslie
- Employing over 85,000
- Access in more than 160 countries
- Publically traded on NYSE
Diversified Offerings

- Cardiac and Vascular
- Restorative Therapies
- Diabeties
- Covidien Advanced and General Surgical

Invested in the Future

- 53,000+ Patents
- Over $2 billion invested in R&D in 2014
OUR SPINE & BIOLOGICS BUSINESS

Spine Unit

- Founded in 1980
- Medtronic since 1999
- Leader in spine therapeutics
- Invested in innovation

Atlantis Translational® Anterior Cervical Plate System
Prestige® Cervical Disc
Kyphon® Balloon Kyphoplasty
PEAK PlasmaBlade®
Aquamantys® System and Bipolar Sealers
Vertex Select® RECONSTRUCTION SYSTEM
CD Horizon® Solera®
MID
CD Horizon® Solera®
MIS
O-Arm® and Nav
Midas Rex®
INFUSE® Bone Graft
GRANTON® DBM
MASTERGRAFT® Ceramics
OUR BIOLOGICS BUSINESS

Biologics Unit

- 43 Dedicated
- 15 PhD credentialed scientists and engineers

Focused on Innovation

1. Product Quality
2. Product Performance
3. Product Value

MITG Covidien Group $9B (33%)
Cardiac and Vascular Group $10.1B (36%)
Diabetes Group $1.7B (6%)
Restorative Therapies Group $7B (25%)
SPINAL $3.2B (10%)

INFUSE® Bone Graft
GRAFTON® DBMs
MASTERGRAFT® Ceramics
WHAT IS THE SMARTSTORAGE® SYSTEM?

The SMARTSTORAGE® System is a secure, automated RFID tissue tracking system

- Provides 24/7 year-round monitoring of temperature, expiration date, receipt, and usage records that meet Joint Commission standards
- Near Real-time Inventory Control and Awareness
- Ability to quickly compile, export, and print reports
- 24/7 Technical Support Help Line
- HIPPA Compliant*

* HIPPA Compliant because system does not allow for input of patient data
HOW DOES THE SMARTSTORAGE® SYSTEM WORK?

- **SMARTSTORAGE® System** is more than just a cabinet!

- From shipping to utilization we help automate the entire process.
WHY IS THIS IMPORTANT TO OUR CUSTOMERS

- Helps Hospitals maintain accreditation with Joint Commission (JCAHO)
- Reduces cost of managing inventory
- Improves efficiency with reordering of products
- Allows for better remote inventory management of consignment inventory